



Community of Milbank

Full Report September 2, 2010



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DEMOGRAPHIC CHARACTERISTICS

COUNTY DEMOGRAPHICS

| | Census | Census | Estimates | | | | Projection |
|-----------------|----------|----------|-----------|----------|----------|----------|------------|
| | 2000 | 1990 | 2005 | 2006 | 2007 | 2008 | 2010 |
| Population | 7,832 | 8,372 | 7,290 | 7,209 | 7,154 | 7,101 | 7,279 |
| Median Age | 40 | 34 | 44 | 0 | 0 | 0 | 0 |
| # of Households | 3,456 | 3,185 | 3,577 | 0 | 0 | 0 | 0 |
| Median Income | \$33,088 | \$23,463 | \$38,407 | \$38,680 | \$41,730 | \$43,211 | \$0 |

NET MIGRATION LAST FIVE YEARS AVAILABLE

| | 2006/2007 | 2005/2006 | 2004/2005 | 2003/2004 | 2002/2003 |
|---------------|-----------|-----------|-----------|-----------|-----------|
| Net Migration | -63 | -47 | -118 | -70 | -12 |

WORKFORCE EDUCATION ATTAINMENT (25 - 64 YEARS OF AGE)

| Education Level | Number | Percentage |
|--------------------------|--------|------------|
| Under 12 Years | 424 | 11.14% |
| 12 Years Only | 1,653 | 43.42% |
| 13 To 15 Years | | |
| Some College | 773 | 20.30% |
| Associate Degree | 281 | 7.38% |
| Subtotal | 3,131 | 82.24% |
| College Graduates | | |
| 16 Years Only | 495 | 13.00% |
| Over 16 Years | 181 | 4.75% |
| Total | 3,807 | 100.00% |

CITY POPULATIONS

| City | 2000 Census | 2008 Current |
|----------------|-------------|--------------|
| Big Stone City | 605 | 542 |
| Milbank | 3640 | 3203 |
| Reville | 147 | 132 |

LABOR FORCE CHARACTERISTICS

COVERED WORKERS AND WAGES

| | Total Number Employed | | Percent Employed | | Average Annual Salary | |
|--------------------------------|-----------------------|-------|------------------|---------|-----------------------|----------|
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| Natural Resources/Mining | 186 | 184 | 4.90% | 4.93% | \$32,664 | \$30,060 |
| Construction | 208 | 198 | 5.48% | 5.30% | \$39,060 | \$33,388 |
| Manufacturing | 586 | 565 | 15.45% | 15.13% | \$41,500 | \$40,305 |
| Trade/Transportation/Utilities | 1,112 | 1,125 | 29.31% | 30.13% | \$34,212 | \$32,500 |
| Information | 26 | 45 | 0.69% | 1.21% | \$17,989 | \$17,453 |
| Financial Activities | 265 | 289 | 6.98% | 7.74% | \$42,333 | \$40,630 |
| Professional/Business Services | 280 | 189 | 7.38% | 5.06% | \$19,271 | \$20,435 |
| Education/Health Services | 365 | 366 | 9.62% | 9.80% | \$26,477 | \$25,237 |
| Leisure/Hospitality | 314 | 312 | 8.28% | 8.36% | \$9,040 | \$9,097 |
| Other Services | 69 | 75 | 1.82% | 2.01% | \$21,872 | \$23,291 |
| Government | 384 | 387 | 10.12% | 10.36% | \$25,625 | \$25,094 |
| Total | 3,794 | 3,734 | 100.00% | 100.00% | \$30,969 | \$29,834 |

UNEMPLOYMENT RATE (SEASONALLY ADJUSTED ANNUAL AVERAGE)

| 2008 | 2007 | 2006 | 2005 | 2004 |
|-------|-------|-------|-------|-------|
| 3.60% | 3.40% | 3.70% | 4.70% | 4.30% |

EMPLOYED RESIDENTS WORKING OUTSIDE THE COUNTY

| | | | |
|--------|-----|---------|--------|
| Number | 587 | Percent | 15.69% |
|--------|-----|---------|--------|

COMMUTE TIMES

| | Number | Percent |
|---------------------|------------|---------|
| Less than 15 minute | 2,190 | 58.50% |
| 15 to 29 minutes | 739 | 20.60% |
| 30 minutes or more | 429 | 11.50% |
| Median Time | 14 Minutes | |

LABOR PARTICIPATION RATE

| | |
|---------|-----|
| Male | 79% |
| Female | 69% |
| Overall | 74% |

OCCUPATIONAL SALARY

| | Covered Employees | Salary | | | | |
|----------------------|-------------------|-------------------|-----------------|------------------|---------|-----------------|
| | | Average Hire Rate | Average Minimum | Weighted Average | Median | Average Maximum |
| CLERICAL | | | | | | |
| Accounting Clerk | 2,800 | \$8.75 | \$9.75 | \$11.42 | \$11.20 | \$14.52 |
| Customer Service Rep | 1,930 | \$8.10 | \$9.32 | \$11.30 | \$10.77 | \$15.45 |
| Data Entry Clerk | 570 | \$8.00 | \$9.19 | \$10.61 | \$10.45 | \$13.70 |
| Executive Secretary | 880 | \$10.96 | \$11.99 | \$13.47 | \$13.23 | \$16.92 |
| Receptionist | 970 | \$7.28 | \$8.00 | \$9.37 | \$9.20 | \$11.97 |
| Telesales Rep | 1,930 | \$8.10 | \$9.32 | \$11.30 | \$10.77 | \$15.45 |
| PROFESSIONAL | | | | | | |
| Accountant | 990 | \$15.59 | \$17.81 | \$21.86 | \$20.88 | \$29.22 |
| Engineer | 320 | \$19.81 | \$23.50 | \$28.90 | \$27.43 | \$41.71 |
| Management Trainee | 870 | \$12.86 | \$15.24 | \$18.96 | \$18.26 | \$26.05 |
| Programmer/Analyst | 130 | \$15.74 | \$18.44 | \$22.11 | \$21.46 | \$28.60 |
| Website Designer | 130 | \$15.69 | \$17.88 | \$22.71 | \$21.21 | \$33.22 |

RETAIL

LABOR FORCE CHARACTERISTICS

OCCUPATIONAL SALARY, CONT.

| | Covered Employees | Salary | | | | |
|-----------------------|-------------------|-------------------|-----------------|------------------|---------|-----------------|
| | | Average Hire Rate | Average Minimum | Weighted Average | Median | Average Maximum |
| Hospitality Clerk | 450 | \$6.64 | \$7.38 | \$7.95 | \$8.00 | \$9.47 |
| Retail Store Clerk | 3,560 | \$6.01 | \$6.87 | \$9.37 | \$8.33 | \$14.21 |
| Stock Room Clerk | 1,260 | \$6.00 | \$6.83 | \$9.02 | \$8.58 | \$13.13 |
| SEMI-SKILLED | | | | | | |
| Fork Lift Operator | 380 | \$9.40 | \$11.02 | \$12.76 | \$12.65 | \$16.88 |
| Machine Operator | 230 | \$8.90 | \$9.48 | \$10.80 | \$10.41 | \$13.86 |
| SKILLED | | | | | | |
| Machine Maintenance | 410 | \$12.75 | \$14.52 | \$16.51 | \$16.32 | \$21.13 |
| Machinist | 450 | \$9.80 | \$11.28 | \$13.23 | \$13.15 | \$17.03 |
| Tool and Die | 110 | \$12.29 | \$14.11 | \$15.71 | \$15.79 | \$19.42 |
| Welder | 1,380 | \$9.61 | \$10.76 | \$12.49 | \$12.26 | \$16.10 |
| TECHNICAL | | | | | | |
| Electronics Tech | 80 | \$12.55 | \$15.37 | \$19.58 | \$18.28 | \$29.73 |
| Medical/Lab Tech | 110 | \$11.44 | \$12.35 | \$14.08 | \$13.67 | \$17.72 |
| NC Machine Programmer | 50 | \$11.62 | \$12.77 | \$15.46 | \$14.77 | \$18.33 |
| Network Tech | 310 | \$16.64 | \$19.33 | \$23.61 | \$22.88 | \$32.41 |
| UNSKILLED | | | | | | |
| General Laborer | 550 | \$8.96 | \$9.61 | \$10.91 | \$10.67 | \$13.55 |
| Hand Packer | 1,350 | \$6.02 | \$6.94 | \$9.16 | \$9.08 | \$13.03 |
| Light Assembly | 2,240 | \$7.78 | \$8.81 | \$10.89 | \$10.50 | \$15.13 |
| Material Handler | 2,430 | \$7.21 | \$7.86 | \$9.40 | \$8.99 | \$12.74 |
| Warehouse Person | 2,430 | \$7.21 | \$7.86 | \$9.40 | \$8.99 | \$12.74 |

| | Office | Manufacturing |
|---------------------------------|--------|---------------|
| Average Work Week in Hours | | 42 |
| Annual Average Turnover Percent | 4.90% | 6.30% |

PERCENT OF WORKFORCE ORGANIZED

| | |
|---------------|-------|
| All Workers | 5.00% |
| Manufacturing | 5.90% |

STRIKES AND WORK STOPPAGES, LAST 5 YEARS

| | |
|------------------|--------|
| Number | 0 |
| Average Duration | 0 Days |

UNION ELECTIONS - COMPANIES WITH 50 OR MORE EMPLOYEES, LAST 5 YEARS

| | Number | Percent Won By Union |
|---------------|--------|----------------------|
| Manufacturing | 0 | 0.00% |
| Distribution | 0 | 0.00% |
| FIRE | 0 | 0.00% |
| All Sectors | 0 | 0.00% |

RIGHT TO WORK?

Yes

LABOR FORCE CHARACTERISTICS

UNION ELECTIONS (LAST 5 YEARS)

| Company Name | Union | Election Date | SIC Code | Votes For | Votes Against |
|--------------|-------|---------------|----------|-----------|---------------|
|--------------|-------|---------------|----------|-----------|---------------|

STRIKES (LAST 5 YEARS)

| Company Name | Union | SIC Code | Striking Workers | Strike Duration (in days) | National or Local |
|--------------|-------|----------|------------------|---------------------------|-------------------|
|--------------|-------|----------|------------------|---------------------------|-------------------|

LEADING EMPLOYERS

MILBANK

| Company Name | Product/Service | Function | NAICS | Employment | Union % |
|--|-----------------------------------|--------------|--------|------------|---------|
| Golden Living Center & Place Assisted Living Cente | Nursing Home/Alzheimer Unit | Branch | 623311 | 95 | 0.00% |
| Cold Spring Granite Company | Quarry Granite | Branch | 327991 | 45 | 0.00% |
| Dakota Granite Company | Quarry Granite | Headquarters | 327991 | 85 | 0.00% |
| Milbank School District | Elementar/Secondary | Headquarters | 611110 | 130 | 0.00% |
| Otter Tail Power Co. | Generate & Sell Electricity | Branch | 221122 | 85 | 0.00% |
| Synergy Solutions | Telemarketing Sales | Branch | 561422 | 68 | 0.00% |
| United Hardware Distributing Co. | Hardware Merchandise Distribution | Branch | 423710 | 215 | 0.00% |
| Valley Queen Cheese Co. | Cheese Manufacturing | Headquarters | 445299 | 177 | 0.00% |
| Link It Software | Software Company | Branch | 443120 | 25 | 0.00% |
| Milbank Area Hospital (Avera) | Medical Services/Surgery | Branch | 622110 | 68 | 0.00% |
| Montage | Customer Service & Marketing | Branch | 541618 | 67 | 0.00% |
| State Auto Ins | Insurance Agencies & Brokerages | Branch | 524210 | 156 | 0.00% |
| St. Williams Care Center | Long Term Care | Headquarters | 622110 | 92 | 0.00% |

NEW AND EXPANDED COMPANIES

Companies New to the area within the last Three Years and Companies that have Expanded in the area within the last Two Years

MILBANK

| Type of Action | Year | Company Name | Product | Function | NAICS | Estab. | Employ | Union |
|----------------|------|---------------------------|------------------------------|--------------|--------|--------|--------|-------|
| Expanded | 2008 | Link It Software | Software Company | Branch | 443120 | 2005 | 25 | 0 |
| Expanded | 2006 | Valley Queen Cheese, Inc. | Cheese Manufacturing | Headquarters | 445299 | 1929 | 177 | 0 |
| Expanded | 2007 | Montage | Customer Service & Marketing | Branch | 541618 | 1972 | 67 | 0 |

MILITARY INSTALLATIONS

| | | | | | |
|---------------------------|---------------|--------------------|-------|-------------------|----|
| Base/Installation | Ellsworth AFB | Civilian Personnel | 974 | Annual Discharges | 0 |
| Branch of Service | Air Force | Military Personnel | 3,246 | On Closing List | No |
| Location | Rapid City | Dependents | 4,453 | | |
| Description of Operations | | | | | |

UNIVERSITY

| | |
|---------------------|-------------------------------|
| Name of Institution | South Dakota State University |
| Location | Brookings |

Enrollment

| | | |
|-------------------------|-------|--------|
| Part-Time | | 2,850 |
| Undergraduate Full-Time | 7,749 | |
| Graduate Full-Time | 339 | |
| Full-Time | | 8,088 |
| Total | | 10,938 |

Memo

South Dakota State University, located in Brookings, is the state's largest university. SDSU's educational base includes degrees in electrical engineering, mechanical engineering, agricultural engineering, engineering physics, computer and information science, and economics, just to name a few.

SDSU's engineering programs are practical. Students learn from a faculty that has industrial design experience. They learn from business leaders who are currently in the industry. And they learn by experience-both in a lab setting and in a business setting.

The Manufacturing engineering Technology Program, implementing in response to the needs of industry in South Dakota, gives students experience in the production aspect of business.

*More than 200 majors, minors and options are available

*More than 75 percent of the students enrolled at SDSU hold a job, creating a labor pool of more than 7,000

Masters Curricula

Biology, Economics, Chemistry, Engineering, Math, Microbiology, Nursing, Pharmaceuticals, Physics, Veterinary Science, Communication

Doctorate Curricula

Agricultural Engineering, Animal Science, Biology, Microbiology, Veterinary Science, Wildlife and Fisheries Sciences, Chemistry, Sociology

| Total Annual Graduates | Under-graduate | Graduate | Total |
|------------------------|----------------|----------|-------|
| Biology | 213 | 37 | 250 |
| Botany | 0 | 0 | 0 |
| Business | 80 | 10 | 90 |
| Chemistry | 10 | 3 | 13 |
| Computer Science | 9 | 0 | 9 |
| Dental | 0 | 0 | 0 |
| Engineering | 142 | 32 | 174 |
| Materials Science | 0 | 0 | 0 |
| Math | 14 | 2 | 16 |
| Medical | 2 | 0 | 2 |
| Metalurgy | 0 | 0 | 0 |
| Nursing | 219 | 26 | 245 |
| Other | 598 | 202 | 800 |
| Pharmaceutical | 56 | 57 | 113 |
| Physics | 2 | 0 | 2 |
| Veterinary | 0 | 0 | 0 |
| Website Design | 0 | 0 | 0 |
| Zoology | 0 | 0 | 0 |
| Total | 1345 | 369 | |

TECHNICAL SCHOOL

| | |
|---------------------|-------------------------------|
| Name of Institution | Lake Area Technical Institute |
| Location | Watertown |
| Enrollment | |
| Part-Time | 30 |
| Full-Time | 922 |
| Total | 952 |

Memo

Lake Area Technical Institute was founded in 1965. Today, Lake Area Tech serves approximately 1300 full-time and part-time students in 22 programs of study and 2500 students through the Business and Industry Training program each year. Students who enroll at Lake Area Tech come from South Dakota, the borders of North Dakota and Minnesota and many other parts of the United States. The placement rate of graduates in a training related field is consistently over ninety percent. The institute is located at 230 11th Street Northeast and lies on a beautiful 30 acre campus. Lake Area Tech students are trained on state-of-the-art equipment in a state-of-the-art facility. Lake Area Tech employs approximately 145 staff. Lake Area Tech is recognized for its excellence and innovative techniques in delivering education regionally and nationally. Training has been provided for many years to CASE/New Holland technicians who come to Lake Area Tech from all over the world. Lake Area Tech has recently contracted with Singapore Airlines to deliver training to their aviation maintenance technicians. And Lake Tech provides certification to many different types of technicians to meet national standards giving them the ability to sell products in the global market. Lake Area Tech staff is exporting knowledge and training which in turn brings new dollars to South Dakota and the Watertown area.

Masters Curricula

Doctorate Curricula

| Annual Certificates | Course Length (months) | Annual Certificate |
|-------------------------------|------------------------|--------------------|
| Administrative/Office Science | 0 | 0 |
| Computer Science/MI | 20 | 30 |
| Customer Service Mgmt | 0 | 18 |
| Electronics Technician | 18 | 18 |
| Engineering | 21 | 21 |
| Food Science | 0 | 0 |
| Graphic Arts | 0 | 0 |
| Lab/Medical Technician | 22 | 37 |
| Machine Trades | 18 | 15 |
| NC Machine Programming | 0 | 0 |
| Network Administrator | 0 | 0 |
| Other | 0 | 320 |
| Plastics Trades | 0 | 0 |
| Printing Trades | 0 | 0 |
| Radiologist | 0 | 0 |
| Webmaster/Website Design | 0 | 0 |
| Total | | 459 |

MILBANK

HIGHWAYS

MAJOR HIGHWAYS LINKING THE AREA

| | | |
|------------------|-----|-----------------------------|
| Interstate | I29 | |
| Four Lane US | | |
| Four Lane State | | Miles From Central Business |
| Four Lane County | | |
| Two Lane US | 12 | 0 |
| Two Lane State | 15 | 0 |
| Two Lane County | | 0 |

NEAREST INTERSTATE HIGHWAY

| | |
|-----------|------|
| Number | 29 |
| Miles | 21 |
| Direction | East |

NEAREST FOUR LANE HIGHWAY

| | |
|-----------|---|
| Number | |
| Miles | 0 |
| Direction | |

MOTOR CARRIERS/TRUCKS (NUMBER)

| | |
|--------------------------------------|---|
| Common Carriers | 4 |
| Common Carriers With Local Terminals | 3 |

DISTANCE IN MILES TO THE FIVE NEAREST METRO AREAS

| Metro Area | Miles |
|-------------|-------|
| Minneapolis | 180 |
| Omaha | 304 |
| Kansas City | 488 |
| Chicago | 608 |
| Denver | 842 |

AIRPORTS

COMMERCIAL

| | | | |
|---------------------|----------------------------|---------------------------|----|
| Name | Watertown Regional Airport | Total Daily Flights | 44 |
| Hub | No | Annual Days Closed | 0 |
| Capital Expansion | Yes | Flights to Largest Cities | |
| Distance (miles) | 50 | Minneapolis-St Paul | 3 |
| Operation Hours | 24 hrs | | |
| Number of Runways | 3 | | |
| Longest Length (ft) | 6900 | | |
| Passenger Carriers | Mesaba | | |
| Charter Carriers | | | |
| Cargo Carriers | | | |
| New Carrier | | | |

GENERAL

| | | | |
|-------------------|---------------------------|---------------------|------|
| Name | Milbank Municipal Airport | Longest Length (ft) | 4000 |
| Distance (miles) | 4 | Full Instruments | No |
| Operation Hours | 9:00 am - 4 :00 pm | Annual Days Closed | 0 |
| Number of Runways | 4 | | |

RAILROADS

| Railroad Name | Main or Branch | National or Shortline | Distance to Switching Yard | Memo |
|---------------------|----------------|-----------------------|----------------------------|------|
| Burlington Northern | | | 0 | |

PORTS/FOREIGN TRADE ZONES

PORTS

| | |
|------------------------------|------------------------------------|
| Nearest Port | U.S. Customs Port, Sioux Falls, SD |
| Port Address | 1 W. Weather Lane, Ste. 100 |
| Port Type | |
| Channel Depth | 0 |
| Turning Basin | |
| Barging Facilities | |
| Cargo Facilities | |
| Container Facilities | |
| Storage Facilities | |
| Highways Serving Port | |
| Railways Serving Port | |
| Freight Forwarders (No.) | 0 |
| Import/Export Brokers (No.) | 0 |
| International Couriers (No.) | 0 |

CUSTOM PORT OF ENTRIES

| | |
|------|--|
| Name | |
| Type | |

WAREHOUSES (NUMBER)

| | |
|--------|---|
| Bonded | 0 |
| Public | 0 |

FOREIGN TRADE ZONES

| | |
|-------------|--|
| Designation | |
| Number | |
| Location | |
| Acreage | |
| Operator | |

DELIVERY

FEDERAL EXPRESS

| | |
|---------------------|-----------|
| Hub Classification | Watertown |
| Latest Pick-Up | 2 PM |
| Earliest Delivery | 12 PM |
| Next Day Delivery | Yes |
| Saturday Delivery | No |
| Zone Classification | |

UPS

| | |
|---------------------|-----------|
| Hub Classification | Watertown |
| Latest Pick-Up | 2 PM |
| Earliest Delivery | 12 PM |
| Next Day Delivery | Yes |
| Saturday Delivery | Yes |
| Zone Classification | |

UNITED STATES POSTAL SERVICE

| | |
|--------------------------|-----------------|
| Nearest General Facility | Milbank |
| Latest Pick-Up | 4:30 pm |
| Earliest Delivery | 9:30 am |
| Next Day Delivery | SD, MN |
| Nearest Bulk Facility | Sioux Falls, SD |
| Percent On Time | 96.00% |
| Efficiency Rating | 96% |
| First Class | Yes |
| Next Day | Yes |
| Second Day | Yes |

AIRBORNE EXPRESS

| | |
|---------------------|----|
| Hub Classification | |
| Latest Pick-Up | |
| Earliest Delivery | |
| Next Day Delivery | No |
| Saturday Delivery | No |
| Zone Classification | |

DHL

| | |
|---------------------|----|
| Hub Classification | |
| Latest Pick-Up | |
| Earliest Delivery | |
| Next Day Delivery | No |
| Saturday Delivery | No |
| Zone Classification | |

STATE TAXES

| |
|------------------------------|
| Corporate Income Tax - None |
| Personal Income Tax - None |
| Local Occupation Tax - None |
| Local Wage Tax - None |
| Personal Property Tax - None |
| State Property Tax - None |

SALES/USE TAX

State

SALES/USE TAX ON

| | |
|----------------------------------|----------------------------------|
| Office Construction Materials | <input type="text" value="Yes"/> |
| Industrial Construction Material | <input type="text" value="Yes"/> |
| Manufacturer's Raw Materials | <input type="text" value="No"/> |
| Standard Software | <input type="text" value="Yes"/> |
| Custom Software | <input type="text" value="Yes"/> |

MACHINERY AND EQUIP SUBJECT TO SALES TAX

| | | | |
|----------------|----------------------------------|-------------------|----------------------------------|
| Production | <input type="text" value="Yes"/> | Pollution Control | <input type="text" value="Yes"/> |
| Non Production | <input type="text" value="Yes"/> | Office Furniture | <input type="text" value="Yes"/> |

LOCAL TAXES

MILBANK

SALES/USE TAX

Local

SALES TAX RATE BY UTILITY

| | |
|-----------------|------------------------------------|
| Electric Power | <input type="text" value="6.00%"/> |
| Natural Gas | <input type="text" value="6.00%"/> |
| Fuel Oil | <input type="text" value="6.00%"/> |
| Water | <input type="text" value="6.00%"/> |
| Sewer | <input type="text" value="6.00%"/> |
| Hazardous Waste | <input type="text" value="4.00%"/> |

TELEPHONE SALES TAX RATES

| | |
|----------------------------|------------------------------------|
| Local Area | <input type="text" value="6.00%"/> |
| Long Distance In State | <input type="text" value="6.00%"/> |
| Long Distance Out of State | <input type="text" value="6.00%"/> |

WORKER'S COMPENSATION

| | |
|--|---------------------------------------|
| Average Cost for All Manufacturing per \$100 Payroll | <input type="text" value="\$2.91"/> |
| Average Rate for Office Workers (8810) | <input type="text" value="\$0.25"/> |
| Maximum Weekly Benefit | <input type="text" value="\$571.00"/> |

UNEMPLOYMENT INSURANCE

| | |
|---|---|
| Taxable Base | <input type="text" value="\$9,500.00"/> |
| Average Percentage Rate Among Existing Employer | <input type="text" value="1.07%"/> |
| Statutory Percentage Rate for New Employers | <input type="text" value="1.75%"/> |
| Maximum Weekly Benefit | <input type="text" value="\$309.00"/> |

INTANGIBLE PROPERTY

| | |
|---|---|
| Describe What is Subject to Tax | <input type="text" value="Sales/use tax is not charged on intangible property."/> |
| Basis and Rate | <input type="text"/> |
| Stock Bond Transaction Fee (Yes or No, If Yes, List Rate) | <input type="text" value="no"/> |

REAL PROPERTY TAX RATES

| | |
|--------------------|-------------------------------------|
| City Millage | <input type="text" value="5.08"/> |
| County Millage | <input type="text" value="5.49"/> |
| School Millage | <input type="text" value="15.25"/> |
| Special Millage | <input type="text" value="0.033"/> |
| Total Millage | <input type="text" value="25.853"/> |
| Assessment Ratio | <input type="text" value="85.00%"/> |
| Effective Tax Rate | <input type="text" value="2.20%"/> |

MILBANK

WATER AVAILABILITY AND TREATMENT

| | |
|---|---|
| Source | Wells/Spring water |
| Percent of Population Increase Served from the Source | 100.00% |
| Provider | City of Milbank |
| Capacity (mgd) | 2.00 |
| Average Daily Demand (mgd) | 0.51 |
| Peak Demand (mgd) | 0.95 |
| Chemical Breakdown | Total Dissolved Solids - 790; Specific Conductivity - 1130; pH - 7.39; Alkalinity -M - 277; Alkalinity-P - 0; Sodium - 24.7 ; Potassium - 4.9; Calcium - 133; Magnesium - 52.1; Iron - 0.05; Manganese - 0.02; Chloride - 8; Sulfate - 319; Bicarbonate - 338; Carbonate - 0; Hardness - 546; LI Indicator +; Langlier's - Index - 0.35; Nitrate - 3.9; Fluoride - 1.20 |
| Cost | \$15.50 Base Rate/.70 per 100 Cubic Ft |
| Connection Fee | \$0.00 |

ELECTRIC POWER

| | |
|--|-------------------------------------|
| Provider | Otter Tail Power Co |
| Communities Served | 56 |
| Net Importer or Exporter | Importer |
| Reserve Margin Percent | 5.35% |
| Pool Membership Name | Midwest Independent System Operator |
| Deregulation (Yes or No, if Yes, provide date) | No |
| Average Cost per kWh (cents) | |

| | Small | Medium | Large |
|----------------------------------|-----------|-----------|-----------|
| Industrial Low Load Factor - 28% | \$0.08000 | \$0.07400 | \$0.07200 |
| Industrial High Load Factor- 92% | \$0.06300 | \$0.05800 | \$0.05700 |
| Commercial Low Load Factor - 41 | \$0.07800 | \$0.06600 | \$0.06600 |
| Commercial High Load Factor - 50 | \$0.07300 | \$0.05800 | \$0.05700 |

SEWER TREATMENT

| | |
|----------------------------|--|
| Provider | City of Milbank |
| Type of Service | Mechanical plant with activated sludge-primart and |
| Capacity (mgd) | 2.00 |
| Average Daily Demand (mgd) | 0.65 |
| Peak Demand (mgd) | 3.80 |
| Cost | \$12 + \$2.10/cf |
| Connection Fee | \$10.00 |

NATURAL GAS

| | |
|----------------------------------|---------------------|
| Provider | Northwestern Energy |
| Average Industrial Cost (\$/mcf) | 0 |
| Firm Contract Rate | \$7.77 |
| Interruptible Rate | \$6.80 |

BUSINESS SUPPORT SERVICE

| | |
|-------------------------------------|---|
| Tool and Die | 0 |
| Machine Shop | 1 |
| Welding | 2 |
| Office Equipment Service and Repair | 1 |
| Temporary Employment Services | 1 |

TELECOMMUNICATIONS

| | |
|---------------------------------------|--|
| Number of Local Service Providers | 7 |
| Number of Long Distance Providers | 5 |
| Number of Internet Service Providers | 5 |
| Switch Technology | Digital |
| Monitoring | Remotely |
| Local Service Providers and Locations | ITC, Mid-Continent, Nate's Net, Qwest,RC Tecnologies |
| Availability | |
| Fiber Service | Yes |
| ISDN | Yes |
| DSL | Yes |
| ADSL | Yes |
| Self-Healing | No |
| Dual Feed | Yes |

AREA IN ATTAINMENT FOR FEDERAL AIR POLLUTION REGULATIONS

| | |
|-------------------|-----|
| Carbon Monoxide | Yes |
| Lead | Yes |
| Nitrogen Dioxide | Yes |
| Ozone | Yes |
| Particular Matter | Yes |
| Sulfur Dioxide | Yes |
| One-Stop Permit | Yes |

AVERAGE PERMIT APPROVAL TIME FROM DATE OF COMPLETED ROUTINE APPLICATION

| | |
|------------------------|-----|
| Air Permit | 180 |
| Water Permit | 180 |
| Hazardous Waste Permit | 0 |

HAZARDOUS WASTE DISPOSAL

| | |
|-------------------|----|
| Number of Haulers | 0 |
| Nearest Site | NA |
| Location | NA |
| Distance | 0 |
| Class | NA |

AIR QUALITY AGENCY

| | | | |
|-----------|-------------------------------|-----|--------------|
| Agency | DENR | | |
| Address | 523 E Capitol Ave, Pierre, SD | | |
| Telephone | 605-773-3151 | Fax | 605-773-5286 |

WATER QUALITY AGENCY

| | | | |
|-----------|-------------------------------|-----|--------------|
| Agency | DENR | | |
| Address | 523 E Capitol Ave, Pierre, SD | | |
| Telephone | 605-773-3296 | Fax | 605-773-6035 |

HAZARDOUS WASTE QUALITY AGENCY

| | | | |
|-----------|-------------------------------|-----|--------------|
| Agency | DENR | | |
| Address | 523 E Capitol Ave, Pierre, SD | | |
| Telephone | 605-773-3329 | Fax | 605-773-6035 |

MILBANK

LANDFILL

| | |
|---------------------------|-----------|
| Locations | Watertown |
| Capacities | |
| Plans for a New Landfill? | No |

ELECTED OFFICIALS

| | |
|-----------------|-------------------|
| Governor | M. Michael Rounds |
| Years In Office | 7 |
| Term Expiration | 2010 |
| Next Election | 2010 |
| Another Term | No |

| | |
|------------------------|-------------------|
| Congressperson | Stephanie Sandlin |
| Years In Office | 5 |
| Term Expiration | 2010 |
| Next Election | 2010 |
| Congressional District | 1 |

| | |
|-----------------|------------|
| Senator | John Thune |
| Years In Office | 4 |
| Term Expiration | 2010 |
| Next Election | 2010 |

| | |
|-----------------|-------------|
| Senator | Tim Johnson |
| Years In Office | 12 |
| Term Expiration | 2014 |
| Next Election | 2014 |

STATE GOVERNMENT

| | |
|-----------------------|----------------|
| Form of Government | House & Senate |
| Upper House Members | 33 |
| Lower House Members | 66 |
| Legislature Convening | Annual |

GRANT COUNTY GOVERNMENT

| | |
|--------------------------------|------------------|
| Form Of Government | Commission |
| County Manager | No |
| Number of County Commissioners | 5 |
| Top County Official | |
| Name | Paul Dumann |
| Job Title | Commission Chair |
| Years In Office | 12 |
| Next Election | 2010 |

MILBANK CITY GOVERNMENT

| | | | |
|-----------------------------|-------------|-------------------------------|---|
| Form Of Government | Aldermanic | Upper House Representing Area | 1 |
| City Manager | No | Lower House Representing Area | 2 |
| Number of Elected Officials | 7 | | |
| Mayor Information | | | |
| Name | Dale Aesoph | | |
| Years In Office | 8 | | |
| Next Election | 2010 | | |

MILBANK

HOUSING

| New | Number on the Market | Average Selling Price |
|------------------------------|----------------------|-----------------------|
| Single Family Home-4 Bedroom | 0 | \$0 |
| Single Family Home-3 Bedroom | 1 | \$0 |
| Townhouse/Condo-2 Bedroom | 0 | \$0 |
| Existing | | |
| Single Family Home-4 Bedroom | 7 | \$174,000 |
| Single Family Home-3 Bedroom | 20 | \$137,000 |
| Townhouse/Condo-2 Bedroom | 18 | \$115,000 |

NUMBER OF SINGLE FAMILY HOMES FOR SALE BY PRICE

| | |
|------------------------|----|
| \$150,000 and under | 36 |
| \$150,001 to \$200,000 | 6 |
| \$200,001 to \$250,000 | 3 |
| \$250,001 and over | 1 |

AVERAGE MONTHLY RENT

| | |
|---------------------------|--------|
| Single Family, 3 Bedroom | \$500 |
| New Apartment, 2 Bedroom | \$575 |
| Apartment Vacancy Percent | 23.00% |

EDUCATION

| | |
|------------------------------------|------------|
| District Number | |
| Total Spending Per Student | \$5,973.00 |
| Instructional Spending Per Student | \$2,853.98 |
| Elementary Enrollment | 612 |
| Secondary Enrollment | 354 |
| Student to Teacher Ratios | |
| Elementary | 14.1 |
| Secondary | 14.1 |

8th Grade Standard Achievement Test

| | |
|---------------|------------------------|
| Test Name | Stanford 9 Achievement |
| Average Score | 68 |

ACT

| | |
|---------------------|--------|
| Percent Taking Test | 72.00% |
| Average Score | 22.5 |

SAT

| | |
|---------------------|-------|
| Percent Taking Test | 0.00% |
| Average Score | 0 |

Percent of High School Seniors

| | |
|--|--------|
| Attending College | 89.00% |
| Entering Labor Market | 0.00% |
| Is There a Mandatory Competency Test For High School Graduation? | |
| | No |
| If so, What Percent Pass On First Attempt? | 0.00% |
| Number of Science and Technology Magnet Schools | 0 |
| Number of Specialized High Schools | 0 |
| Number of Tech Prep Schools | 0 |
| Number of Occupational Clusters or Career Pathways | 0 |
| Number of Vocational High Schools | 0 |
| Private Elementary Schools | |
| Number of Schools | 1 |
| Enrollment | 130 |
| Tuition | \$0.00 |
| Private Secondary Schools | |
| Number of Schools | 0 |
| Enrollment | 0 |
| Tuition | \$0.00 |
| Number of Community Colleges | 0 |

HEALTH CARE

| | |
|------------------------------|---|
| Number of Hospitals | 1 |
| Number of Teaching Hospitals | 0 |

CLIMATE

Average Daily Temperature

| | High | Average | Low |
|---|-------|---------|-----|
| July | 86 | 74 | 62 |
| January | 24 | 14 | 3 |
| Average Annual Temperature | 44 | | |
| Average Annual Rainfall | 20 | | |
| Average Annual Snowfall | 39 | | |
| Average Annual Wind Speed | 11 | | |
| Average Annual Number of Sunny or Partly Sunny Days | 208 | | |
| Average Elevation | 1,141 | | |
| Elevation Range | | | |